



Meeting Minutes
Young Professionals of Martin County
March Board Meeting
March 10, 2020

Present: Caitlin Hartley, Candace Callahan, Amy Snow, Courtney Buckel, Sam Bruning, Julian Maiucci, Kevin Burn, Jess Allman

Absent: Cynthia Dantzlerward, Spencer Perna, Lucie McGuire, Morgan Murphy, Phil DeBerard

Call to Order: **Motion:** Caitlin **2nd:** Courtney **Vote:** All in favor

Approval of Meeting Minutes:

Motion: Courtney **2nd:** Caitlin **Vote:** All in favor

Start of Meeting: Meeting called to order at 5:33pm, 901 SE Johnson Ave, Stuart, FL 34994

Business:

A. President's Report

1. Executive Board discussion on Executive Director Position
 - a. Phil has contract for review
 - b. Timelines, advertising, compensation during training were topics
 - c. Will form adjunct committee soon for discussions next month
 - d. Will have interviewing process planned out

2. Executive Director compensation
 - a. Cynthia will talk with Sam about compensation for 2020
 - b. Candace will invoice YP board for February
 - c. Base comp has not been paid for March
 - d. There may be a difference owed based on 2019 year-end financials
 - e. Sam will access Dropbox to review year-end financials to come up with number

3. 2020 Budget

- a. Kevin and Amy will work on a budget next week
- b. Amy requests that you email budget requests to them
- c. They will begin with last year's financials to arrive at 2020 numbers
- d. Jessica Allman will help as well

4. Change of BOD meeting

Motion: To move Board of Directors to the first Tuesday of the month

Vote Result: Motion passed

- a. **Motion: Julian**
- b. **Second: Kevin**
- c. **Vote: All in favor – All in favor**

B. Chairs

1. Financials

- a. Kevin & Jessica are going to work on financials
- b. Cynthia is swamped with tax season
- c. Amy called Cynthia for financials. The board agreed that the financials need to be present at the meeting.

2. Communication/Outreach Committee

a. Coffee Talk

1. Difficulty working with Jan
2. Raising awareness of YP may be the best route
3. Sam will talk with Jan when it comes to nailing down a date
4. September 15th is the date we are shooting for

Motion: To approve an \$150, for Coffee Talk in September with the Hobe Sound Chamber

Vote Result: Motion passed

Motion: Kevin

Second: Courtney

Vote: All in favor

b. First Time Home Buyers Event

1. Dolphin Bar
2. Have a realtor, a title company, and a mortgage broker
3. Should be a lunch event in June
4. Will engage Bob Smith to be the mortgage broker

- c. February recaps sent
 - 1. Play Money was low turnout
 - 2. Coffee event had a low turnout
 - 3. Questions to consider regarding morning events
 - a. Should we jump around from location to location?
 - b. Is there event fatigue?
 - 4. The food is not the make or break
 - 5. YP may need to offer more raffles and giveaways or something that adds value
 - 6. Bruncheon
 - a. Went very well
 - b. There was good feedback
 - c. Chef Table was awesome
 - d. Kim Capen was good
 - e. Came in under budget
 - f. Estimate we made money
 - g. Amy said it was professional and gorgeous
 - h. A few new people attended

3. Networking/Membership

- a. No membership committee updates from Courtney, except she needs to review profiles on the website
- b. Personal memberships should not be sending people from their business in their place

4. Professional Enrichment Committee

- a. February roundtable recap
 - 1. George Stokus was a great speaker
 - 2. Attendance was okay (22)
 - 3. The food was not great
 - 4. The service was not great
 - 5. I heard that Thursday threw people off
 - 6. The fact that it was down south was different
- b. Next roundtable will tentatively on Tuesday, May 12th
 - 1. Kate Cotner & Pete Morello will be guest speakers
 - 2. Boathouse will be the venue
 - 3. \$25 all in on cost

4. We have a menu with 6 items on it
- c. Richard Brown – Sam will talk with him tomorrow
- d. Need to follow up with SCORE & Marty Brown
- e. LEADERShip Scholarship
 1. Sam and Amy will get info together for marketing

5. Legislative

- a. Last year for the fair at the current location
- b. Moving to Citrus next year

6. Rule Committee

- a. No report

C. Upcoming events

1. March 19th – Kyle G’s Luncheon, Elev8hope will be the speaker about their upcoming event
2. March 31st – Mingle with the Mayor at Ocean Republic, tips go to Helping People Succeed

Recorded Votes Summary:

Motion: To approve an \$150, for Coffee Talk in September with the Hobe Sound Chamber

Vote Result: Motion passed

Motion: Kevin

Second: Courtney

Vote: All in favor

Motion: To move Board of Directors to the first Tuesday of the month

Vote Result: Motion passed

Motion: Julian

Second: Kevin

Vote: All in favor

Adjournment:

Motion: To adjourn the meeting. 6:55 pm

Vote Result: Motion passed

- a. Motion: Courtney**
- b. Second: Caitlin**
- c. Vote: All in favor**

Next Meeting:

Tuesday, April 7th, 2020 at 5:30pm

901 Hub
901 SE Johnson Ave
Stuart, FL 34994

Respectfully submitted,

Sam Bruning
Secretary
Young Professionals of Martin County