



**Young Professionals of Martin County  
March Board Meeting**

**October 14<sup>th</sup>, 2022**

**Present:** Lucie McGuire, Amber Strand, Jackie Lile, Josh Heller, Jeff Allman, Dale Rockefeller, Phil DeBerard and Fred Kirkhart.

**Absent:** Caitlin Buckner and Zac Rockefeller,

**Call to Order:** Lucie McGuire 8:04 am

**Approval of September Meeting Minutes:**

Motion: Amber Strand

2<sup>nd</sup>: Jackie Lile

Vote: All in Favor

**Start of Meeting:** 8:04 am via Zoom

**Business:**

**A. Treasurer Report**

**a. Financial Report though September 2022**

- i. Negative Net Income for the month of July
- ii. Balance around \$30k in total assets
- iii. Net income: - \$1,239.54
  1. \$1,000 of this total was not an expense. This was the check that Caitlin wrote from our operating account to put into our new First Citizens bank account in process of switching over from Seacoast to First Citizens
    - a. \$500 into Operating
    - b. \$500 into Savings
  2. Net Income really more like - \$239.54
- iv. We are net positive for the year at \$463.49

**B. Executive Director Report**

**a. Communication Committee:**

- i. Working to update website
- ii. Gathering things for the Website
  1. Headshots
    - a. Josh & Phil

**b. Outreach Committee:**

i. Events

- a. After Hours – Oceanographic Center
  - i. 17 registrations
  - ii. 20 attendees
  - iii. Hosted by the Everglades Foundation
  - iv. Great attendance
  - v. Beautiful venue
  - vi. \$125 made
- b. Coffee & Connect
  - i. SBA Lending with Seacoast
  - ii. 23 registrations
  - iii. 24 attendees
  - iv. Quite a few new faces and new members
- c. Next after hours Spells and Spirits
  - i. Costume Contest
  - ii. Food
  - iii. Drinks
  - iv. Café Martier
  - v. Max spend \$1300
  - vi. Probably more like \$1,100
  - vii. At 30 people cost would be \$34 per person
  - viii. At 40 people cost would be \$29 per person
  - ix. \$508 food cost minimum for \$30
  - x. Two drinks + food + dessert
  - xi. Last year Cost of Goods was \$479
    1. \$500 sponsor plus ticket sales
  - xii. Motion to approve a \$1,300 budget for Spells and Spirits
    1. Motion: Dale Rockefeller
    2. 2<sup>nd</sup>: Philip DeBerard
    3. Vote: All in favor
- d. Red Christmas party
  - i. Need to pick a date for an event
  - ii. Dec 9<sup>th</sup>, 13<sup>th</sup>, and 16<sup>th</sup>
    1. 16<sup>th</sup> – first choice
    2. 9<sup>th</sup> – second choice
    3. 13<sup>th</sup> – no go
- e. Coffee and Connect
  - i. 9<sup>th</sup> Nov – Roasted Record
  - ii. 7<sup>th</sup> Dec – Stuart Photography Company

ii. Insurance

- a. Propose we move forward with Allstate and have all three polices at one company
  - i. +/- \$1,300
- b. Motion to approve a \$1,500 spend on insurance contingent upon board discussing terms
  - i. Motion: Phil DeBerard
  - ii. 2<sup>nd</sup>: Dale Rockefeller
  - iii. Vote: All in favor

**c. Networking/Membership Committee:**

i. Membership Overview

1. 2 new
2. 1 upgrades
3. 0 renewals
4. 2 past due
5. 204 active accounts

ii. T-Shirts

- a. Initial design ready to go

**d. Professional Enrichment Committee:**

1. Future Luncheon
  - i. Using ICSC Chastain Campus – Salerno Road
  - ii. Talked with Candace
    1. Upper end event
    2. Should we stick at \$30 or go to \$40
  - iii. November 15<sup>th</sup>
  - iv. 5:30pm – 7:30pm
- b. Committee has grown

e. Legislative Committee:

- i. Nothing to report

f. Rules Committee:

1. Nothing to report

C. President Report

a. 901 Hub

- i. Sent out the breakdown highlighting what they are responsible for and what we are responsible for
- ii. Phil suggests we give him sponsorship in lieu of free use of 901 hub for ypmc members
  1. Marketing Agreement

D. Potential Board Members

- i. They have to come to the board meeting in December
- ii. Vote on it in November

**Action Items:**

**Recorded Votes:**

**End of Meetings:** 9:40 am

Motion: Dale Rockefeller

2<sup>nd</sup>: Phil DeBerard

Vote: All in Favor

**Next Meeting:** October 14<sup>th</sup>, 2022, at 5:30pm via Zoom

Respectfully Submitted,

Jeff Allman

Secretary